
INSERVCO – MAPLE TECH ENTER INTO JOINT MARKETING AGREEMENT

Manalapan, New Jersey, May 4, 2005: Maple Technologies and Inservco Insurance Services, Inc. [Inservco], Harrisburg, PA announced their plans today to systemically integrate technologies in a joint marketing effort geared toward Risk Retention Groups specializing in medical professional liability risk.

Inservco is a wholly owned subsidiary of Penn National Insurance, and is a leading regional third-party claims administration firm providing integrated risk management services. Inservco currently serves more than 500 self-insured customers in Pennsylvania, New Jersey, West Virginia and Maryland. Maple Technologies is a custom software developer designing ASP-based information systems and applications for property and casualty insurance carriers and managing general agents.

This joint marketing effort will afford Risk Retention Groups a comprehensive systemic platform to not only address underwriting, administrative and statistical reporting requirements, but also risk management and claims administration services, provided through Inservco, which will be integrated into Maple's Aspire product on a quasi real-time basis. Aspire RRG users will benefit in having a fully integrated technology plant that can instantaneously track loss development and trends, helping them to manage risk portfolios more profitably.

"Many organizations have been reluctant to advance the formation of alternative risk arrangements since the resources that this type of partnership requires are not always available." Michael P. Scheib, Executive Vice President of Inservco, remarks "The combined resources and capabilities of Maple Technologies and Inservco provide an efficient and cost-effective solution."

Nicholas H. Teetelli, CEO of Maple Technologies, said. *"In today's complex risk environment, it is important that we find effective business solutions to simplify risk management and offer Aspire clients a competitive advantage. Through business partner relationships with firms like Inservco, we not only offer state-of-the-art technologies, but bring additional critical products and services to empower our clients businesses."*

For more information:

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